



**We Are For Better Water In The World**



# WE ARE EARTH WATER.

Amidst the growing concern for the shortage of fresh water, we endeavor to bring a positive change to the world through our expertise, teamwork and sheer commitment.

Our beliefs are strong, enabling us to take risks without hesitation and find solutions the world needs. We work with dedication and a relentless hunger for success. Every day we turn challenges into unbounded opportunities, which make way for unrealized possibilities.

**We are for better water in the world.**





## OUR VISION

- To be a leader in our chosen field
- To become a respected & admired group
- To ensure profitable growth
- To meet & exceed customer expectations
- To create an environment conducive to employee development
- To be socially responsible

## OUR SPIRIT

Going beyond ownership, the company's spirit is bound by several common factors

- Spirit of enterprise and risk taking
- Incubation of new ideas and innovation
- Swift decision making
- An eye for identifying niche segments not tapped before
- The pursuit of activities for improving quality of life

## AWARD

- Winner of best innovative technology in the water sector at ASSOCHAM "Water Management Excellence Award 2018"



# A 360° COVERAGE

Our profound knowledge of the global water market provides 360° coverage of expertise across the value chain of water solutions.





## INDUSTRIAL SOLUTIONS

- **Knowledge Solutions**  
Utilizing strong domain knowledge and technology for incubation and commercialization of new, innovative solutions.
- **Components and Consumables**  
Supplying range of specialized and technical components for making world-class plants.
- **Packaged Plants**  
Delivering standard packaged plants for water and wastewater treatment with a modular design.
- **Technology Driven Projects**  
Executing end-to-end water and wastewater treatment projects as well as proficiency in build - own - operate projects and recovery technologies.
- **Services**  
Offering service solutions for all water and wastewater treatment needs.

## CONSUMER SOLUTIONS

- **Water Sales**  
Providing bulk and retail water to consumers using multiple business formats.



# TECHNOLOGY DRIVEN PROJECTS, PACKAGED PLANTS AND SERVICES

Fontus Water is a specialist in providing integrated solutions for water and wastewater treatment needs for industrial, government and institutional customers. With over 15 years of experience in this sector, Fontus Water has a deep understanding of design, construction, installation, commissioning, operation and maintenance of these solutions. Fontus Water's expertise lies in managing difficult water including seawater desalination, sewage recycling and industrial effluent zero liquid discharge and recovery. The technology driven approach is backed by integrated solutions for customers covering the complete range of their requirements.





### **Technology Driven Projects**

- Seawater desalination
- Sewage recycling
- Industrial effluent zero liquid discharge and recovery
- Lake rehabilitation and remediation

### **Services**

- Operation and maintenance contracts
- Annual maintenance contracts
- Water audits
- Spares and consumables

and more...

### **Packaged Plants**

- Drinking water vending machines
- Sewage treatment and recycling
- Reverse osmosis
- Filtration and ultrafiltration
- Iron and arsenic removal
- Softening
- Electrostatic deionization
- Low-pressure evaporation
- Zero liquid discharge

# COMPONENTS AND CONSUMABLES

Aventura is the market leader in water and wastewater treatment components. It serves OEMs and system integrators as a one-stop source for high-quality components.

With its extensive reach and strong relationships built over two decades, Aventura acts as the best platform to introduce new products and technologies.



## **FIVE STEP VALUE CHAIN OFFERING**

Aventura's Respond-Serve-Care approach enables us to create and deploy our 5 step value chain offering for our customers, including:

- World class products and technology
- Integrated solutions
- Extensive reach
- Knowledge sharing
- Building relationships

## **SPECIALIZED OFFERINGS**

### **Water and Wastewater Treatment Components**

- FRP vessels
- Filter cartridges and housings
- Resins and water treatment chemicals
- Multiport valves
- Diffusers
- Wastewater treatment media
- RO and UF membranes
- RO housings
- Activated carbon
- Distribution systems
- Control panels

### **Water Handling Components**

- Pumps for water transfer
- Hydropneumatic tanks for pressure boosting
- Dosing pumps
- Accessories

### **Residential Water Components**

- RO membranes
- Filters
- Water storage tanks
- Booster pumps
- Hand-held instruments

and more...



# LEADER IN COMMUNITY DRINKING WATER SOLUTIONS

Panisa has the vision to provide safe and affordable drinking water to all communities. We are working in rural, semi-urban and urban locations, based on different business models. With over 2000 water vending machines set to be operational this year, Panisa would become the world's largest player in this field. Partnering with government bodies and private corporates, and also executing public-private partnership (PPP) initiatives, we seek to implement at over 10,000 locations within the next 5 years.

## DIFFERENT BUSINESS MODELS

- Customer owned, company operated (COCO)
- Company owned, franchisee operated (COFO)
- Franchisee owned, franchisee operated (FOFO)
- Water and Information





#### **GOVERNMENT BACKED PROJECTS**

- Working with Rural Drinking Water Supply Department in Karnataka, we have set up over 350 water vending machines across villages all over the state
- Over 300 community drinking water plants in villages across Rajasthan, partnering with Public Health Engineering Division
- Unique Hub-and-Spoke model in different villages across Haryana, partnering with the Public Health Engineering Division

#### **CSR BACKED PROJECTS**

- 24 Water Vending Machines put up in villages in Kolar district of Karnataka for Canara Bank, as a part of their CSR initiative
- Over 136 Water Vending Machines planned in villages of Barmer district of Rajasthan for Cairn India, as part of their CSR Jeevan Amrit Yojana
- 12 Water Vending Machines put up in Sipat in Chhattisgarh for NTPC
- 15 Water Vending Machines put at bus stands across Karnataka for BPCL, as a part of their CSR outreach

#### **PUBLIC-PRIVATE PARTNERSHIP PROJECTS**

- Safe and chilled drinking water to passengers at over 600 water vending machines at 162 railway stations across India
- Shiv Neer Project, as a partnership with Bhopal Municipal Corporation





Corporate Office:

**EARTH WATER LIMITED**

Eros City Square, 701, 7th Floor, Sector - 49,  
Gurugram, Haryana 122 018, India

T : +91 124 433 9650

E-mail: [info@ewgroup.in](mailto:info@ewgroup.in), W : [www.ewgroup.in](http://www.ewgroup.in)

---

Also present at: Mumbai • Ahmedabad • Pune • Goa • Jaipur • Kolkata • Hyderabad • Chennai • Bengaluru • Singapore • Dubai